

### Risks on the Horizon

Presentation to Association of Credit Union Internal Auditors San Francisco, California June 26, 2013

## Success Story: Credit Union Industry's Recovery

Positive Trends in U.S. Credit Unions 2009 – 2013

	Year-End 2009	Year-End 2010	Year-End 2011	Year-End 2012	1 <sup>st</sup> Qtr. 2013
Return on Assets	0.18 %	0.50 %	0.68 %	0.86 %	0.83 %
Net Worth	9.92 %	10.08 %	10.23 %	10.44 %	10.31 %
Loan Growth	+ 1.15 %	- 1.34 %	+ 1.20 %	+ 4.59 %	+ 1.56 %
Delinquencies	1.84 %	1.76 %	1.60 %	1.16 %	1.02 %
Net Charge-offs	1.21 %	1.13 %	0.91 %	0.73 %	0.61 %
Membership	+ 1.49 %	+ 0.63 %	+ 1.49 %	+ 2.18 %	+ 3.45 %

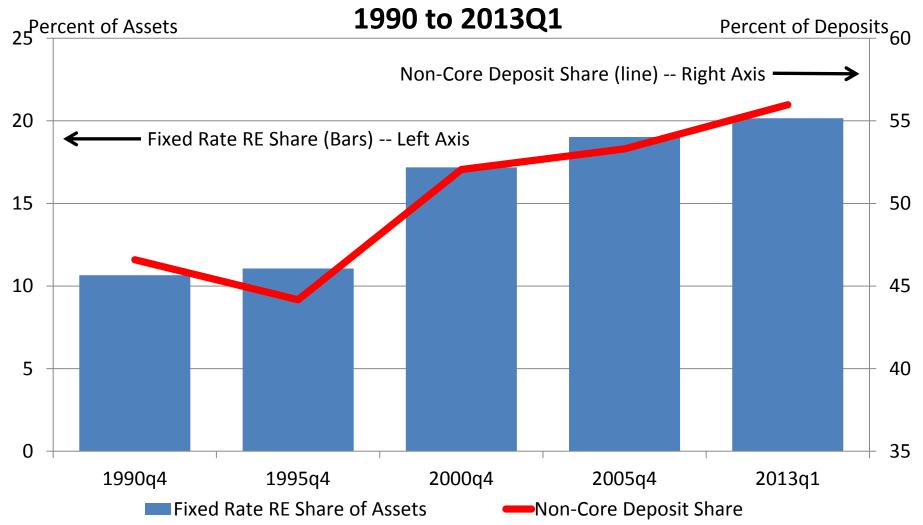
### Risks on the Horizon



- Interest Rate Risk
- Reaching for Yield
- Third-Party Risks
- Cyber-Security Threats
- Off-Balance Sheet Risks



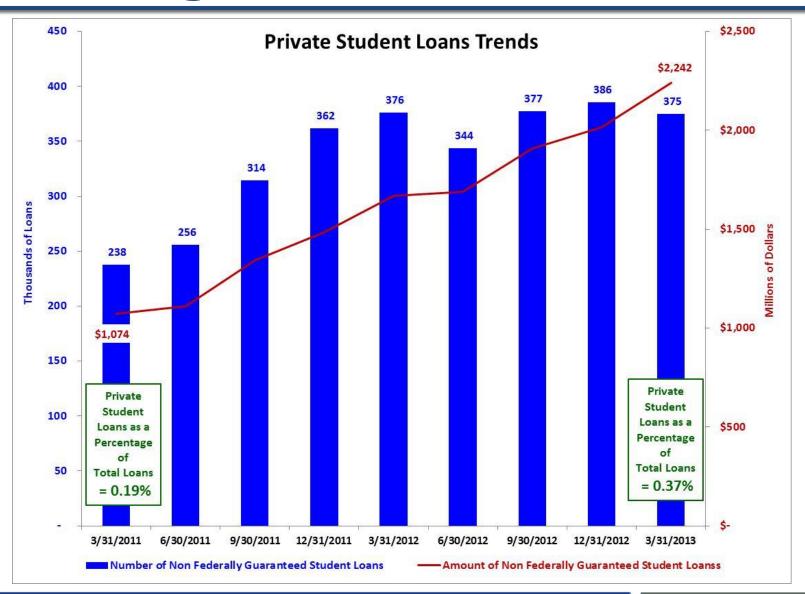
## Long-Term Trends in Assets and Liabilities Point to Need for Increased Interest Rate Risk Management



Non-Core deposits equal total deposits minus share draft and regular shares.



### Reaching for Yield: Student Loans





### **Third-Party** Risks



#### **CREDIT UNION JOURNAL**

CUSO Woes Mount At Huge NCUA Ward, Texans CU

Credit Union Journal Daily Briefing | Monday, August 8, 2011

#### **CREDIT UNION** JOURNAL

Card Processor Eyed As Breach Source

Credit Union Journal n. ..

## **Credit Union Times**

Topics -

eNewsletters Opinion

Loan Participation Originations May Trip Up Some Credit Unions: CUSO CEO

BY MICHELLE A. SAMAAD



The \$318 million credit union in Chatsworth, Calif., amassed millions of dollars of participation transaction are in the spotlight. the years. Telesis is the founder and was one of the owners of Business Partners L lending CUSO that serves 180 credit unions.

For most credit unions, entering into a loan participation arrangement is a comwith the buyer exercising due diligence to ensure that the loan is viable. Howev point in the deal could potentially pose some risks.

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CU National Mortgage Court Docs Reveal Fraud

BY HEATHER ANDERSON March 3, 2009 · Reprints



Court documents reveal details about alleged fraud committed by Pine Brook, N.J.-based U.S. Mortgage Corp. and its kaput credit union division, CU National Mortgage.

The \$247 million Picatinny Federal Credit Union of Dover, N.J. was revealed to be the holdout the \$247 minion reasons required from or Dover, it.o. was revealed to be the nombut credit union mentioned in a Feb. 26 press release announcing U.S. Mortgage's bankruptcy filing when it filed objection documents that detail alleged fraud.

Picatinny accused U.S. Mortgage of selling 58 of its mortgages, worth \$14 million, to Fannie Mae without its knowledge or approval. Upon learning of the fraud, Picatinny asked for its loan files back, U.S. Mortgage refused. The credit union filed an order of restraint against U.S. Mortgage, but before the order could be heard, the mortgage company filed bankruptcy.



### **Cyber-Security Threats**



- Distributed Denial-of-Service Attacks
- Web Application Attacks
- Computer Malware
- Social Engineering Attacks



### **Cyber-Security Fraud**



- Account Takeovers
- Unauthorized Funds Transfers
- Credit/Debit/ATM Card Fraud
- Identify Theft



### **Off-Balance Sheet Risks**



- Executive Benefits and Pension Plans
  - -High-Risk, Non-Compliant Investments
- Money Service Businesses



### Regulatory Modernization Initiative

### **✓** Regulatory Relief Highlights:

- > Exempting CUs up to \$50 Million from Certain Rules
- > Easing Troubled Debt Restructuring
- > Facilitating Low-Income Designations
- > Permitting Blanket Waivers for MBLs
- **►** Including Video Tellers as Service Facilities
- > Adding Treasury Inflation-Protected Securities



# Contacting the Office of the Chairman

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